

# From science to impact at scale

Bovaer® the proven solution to immediately reduce enteric methane from dairy and beef cattle

NZ Agricultural Climate Change Conference, Wellington, Feb 28-Mar 1

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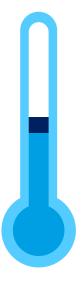


# Steep and near-term reduction in methane identified as one of the key levers to fight warming 150 countries signed Global Methane Pledge

#### **GLOBAL METHANE PLEDGE**

COP26: World leaders pledge to cut methane emission levels by 30% By 2030 in "game-changing commitment"





# 0.2°C warming **Avoided by 2050**

Reducing methane emissions by 30% also means preventing...

205,000 deaths

21 million tons

624.000

60 billion

From respiratory and cardiovascular diseases Of staple crop losses

Asthma-related hospital visits

Lost work hours to heat exposure by 2040

.... every year



#### Pressure against offsets increasing Need to lower in own value chain

Does the SBTi accept all approaches to reducing emissions?

The SBTi requires that companies set targets based on emission reductions through direct action within their own boundaries or their value chains.

Offsets are only considered to be an option for companies wanting to finance additional emission reductions beyond their science-based target (SBT) or net-zero target.

BASED TARGET

SCIENCE

DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

#### Milk brand in hot water

Using offsets to claim carbon neutrality or 'climate positivity' (the term preferred by Unilever) has already landed some brands in hot water. The consumer ombudsman in Sweden is taking dairy giant Arla Foods (total emissions 19MtCO2e) to court over claims its milk is carbon neutral, arguing the assertions give "consumers the wrong picture of a product's impact."

#### **Bloomberg**

Asia Edition

Now Markets Industries Technological

Green

# **Dutch Watchdog Rules KLM's 'Carbon Zero' Ad Is Misleading**

By <u>Diederik Baazil</u> April 9, 2022 at 3:11 AM GMT+10 • LIVE ON BI Watch Live Listen to Li

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+ Get alerts for Diederik Baazil The Dutch advertising watchdog ruled that a KLM promotion telling customers they could fly carbon-emission free is misleading.

The ad's tag line, "Be a hero, fly CO2 zero," is an absolute claim, the Dutch Advertising Code Committee said in a verdict seen Friday by Bloomberg. As such, the company has the burden of proving the statement and didn't meet that test, the committee said.

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Airlines are now buying carbon offsets, or offering customers the option pay extra for them, to convince travelers that, on a net basis, their trips won't contribute to global warming. These programs, which include tree planting and forest protection, have been criticized as insufficient, misleading or impossible to validate. A similar debate swirls around so-called sustainable aviation fuel, an element in airlines' CO2-reduction plans.

Source: Just-Food, Science Based Targets.org, Bloomberg

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# From Science to Scale – a decade long journey

Ideation & Proof of Concept

## **Optimization**

#### Registration

#### Commercialization

- Scientific concept development
- in-vitro screening
- **✓** Early safety assessment
- in-vivo trials
- clarification mode of action
- Selection of final development candidate

- **Dose range** finding for different ruminant species
- Confirmation trials invivo for various geographies
- Initial application & form development
- Process development and pilot production
- Additional application & form development

- **☑** 3 efficacy studies
- ✓ 2 tolerance studies
- ✓ ~100 safety studies (animal, human)
- ✓ ~10 environmental studies
- ~40 supportive studies (stability, analytical method, physico chemical properties etc.)
- ✓ 1 local efficacy study (depending on country)
- lue New forms & applications

- Meta-analysis or on-field measurement
- ☑ Carbon reduction **protocol**
- Inclusion in LCA tools and national inventory
- ✓ Scale-up production
- **☑** Local application pilots
- ✓ Value chain onboarding & education
- Customer pilots and scaling
- First repeat orders



2 Slow-release form prototypes produced at industrial scale for in-vivo trials









# 3 B

## Bovaer® is available in 45+ countries today More approvals expected in coming months and years

#### Market Approvals In progress

- Paraguay (2023)
- United Kingdom (2023)
- South Africa (2023)
- India (2023)
- New Zealand (2024)
- Korea (2024)
- Canada (2024/2025)
- USA (2024/2025)
- EU/CH Beef (2025)
- China (2025/2026)
- Japan (2025/2026)



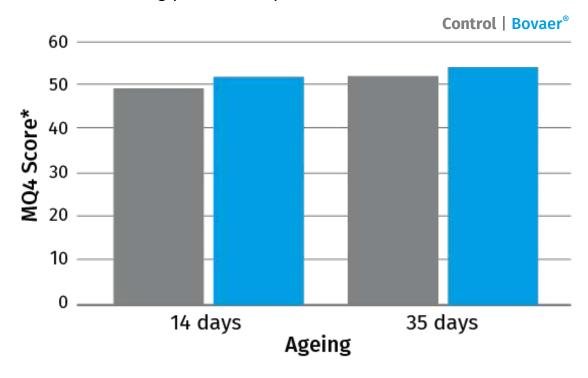




# Meat and milk tasting and testing frequently part of initial pilots or local trials

#### No sensory differences observed by consumers

Australian tasting panel – rump steak n = 480





## Efficacy of Bovaer® extensively demonstrated in dairy & beef

Overview of scientific trials and key commercial partnerships

**15** North **America** 

**8 beef and 7 dairy** trials with up to 82% methane reduction

Strategic partnership with:

Elanco

Europe

22 dairy, 2 beef and 3 calf trials with up to 50% methane reduction

Collaboration with:

















60+ trials conducted or ongoing across 18 countries



Latin **America** 

**5 beef and 2 dairy** trials with up to 55% methane reduction

Collaboration with:







16 Oceania

7 beef, 5 dairy and 4 calf trials with up to 90% methane reduction

Collaboration with:









Bovaer® has already saved

30,000 tons CO2e



