

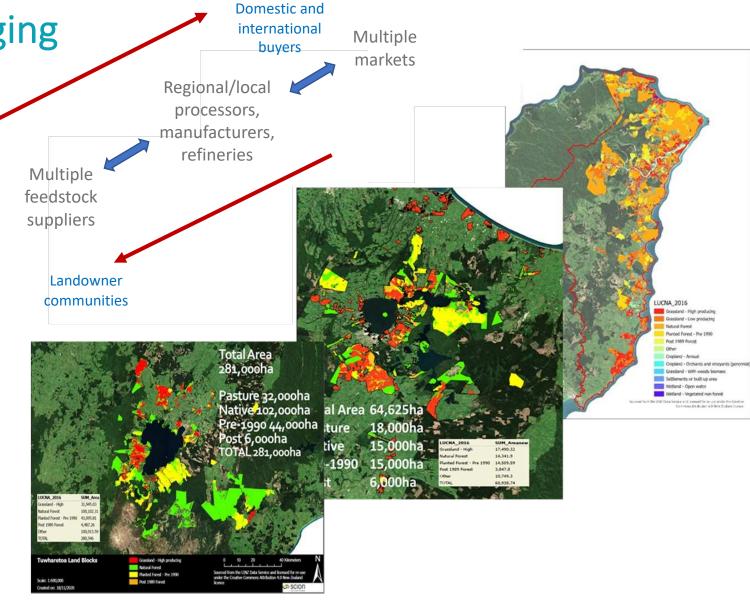
Dr Tanira Kingi

NZAGRC
Agricultural Climate Change Conference 2023
WELLINGTON

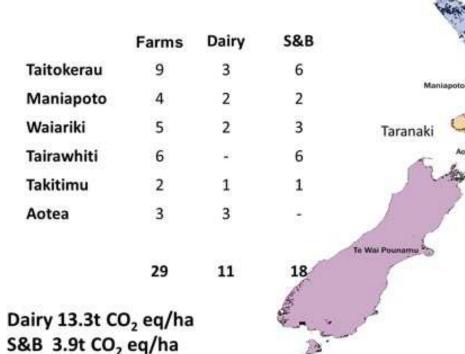
Takahuri Whenua: The Changing
Decision support framework

Lang farms across 2 collectives and 1 partnership

- Stage 4 of a programme that started in 2014
- How do we move from modelling single farms to collectives of farms (i.e. how do we scale up?)
- 2. What can farmers do to position themselves to diversify to meet regulations and more demanding market requirements?



Stage 1 (2014-2017): Network & Case Farms





Programme Leader: Dr Tanira Kingi (AgResearch Ltd)

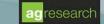
Programme Manager: Phil Journeaux (AgFirst Ltd)

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Kelly Rijswijks (AgR)
Dr Mark Shepherd (AgR)

Steve Wakelin (Scion) Graham West (Scion)



Research Team:







AC

East Coast of NI Sheep & Beef

3,999ha total area

1,941ha effective

Large areas of regenerating

Indigenous bush
150ha in pine

PIRSI

Northland

Bay of Plenty

East Coast

**Bay of Plenty Dairy** 

153ha total area Milking 450 cows (136,000kgMS) Northland Sheep & Beef

WORKING TOGETHER

PGgRc

1,079ha total area 765ha effective 38ha in pine 140 in native bush

136ha wetlands

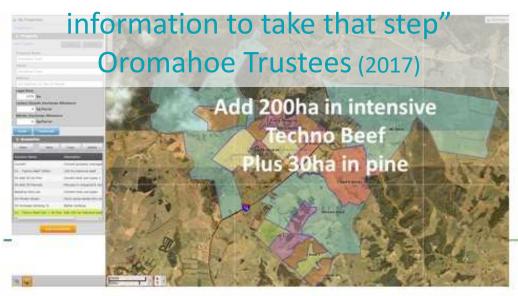
Taranaki Region Dairy

170ha effective area 506 cows (188, 000kgMS/yr 16ha in pines

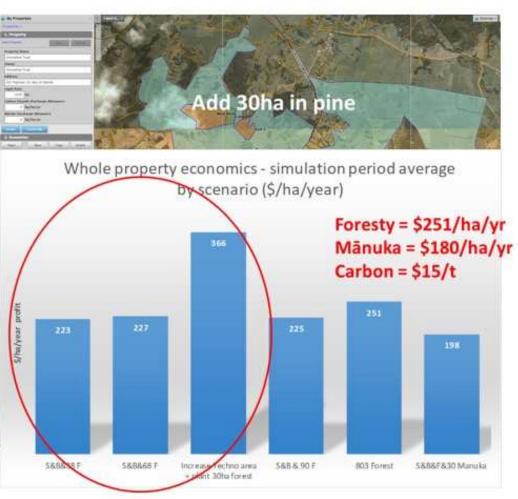
### Land Use Change Scenarios



decision that we'd been thinking about for a while but didn't have the







### Stage II Programme (2017-2019): Diversified Multi-Enterprise Entities

- What does it mean to be an elected representative with tiaki or guardianship responsibilities?
- Maintaining sustainable revenue streams for the landowners
- Onuku Trust diversification into dairy sheep & CNI collective











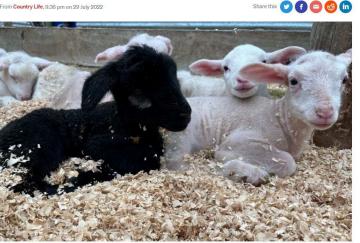
2,362ha





2,369ha





Sparkle stands out in a crowd, you see she's the black sheep of the flock

She was helped into the world two winters ago by the Onuku Māori Lands Trust chair Barnett Vercoe and she's one of 1800 mainly East Friesian sheep which the trust is milking on its property near Rerewhakaaitu, half an hour south of Rotorua.

https://www.rnz.co.nz/national/programmes/countrylife/audio/201885 1354/from-bovine-to-ovine

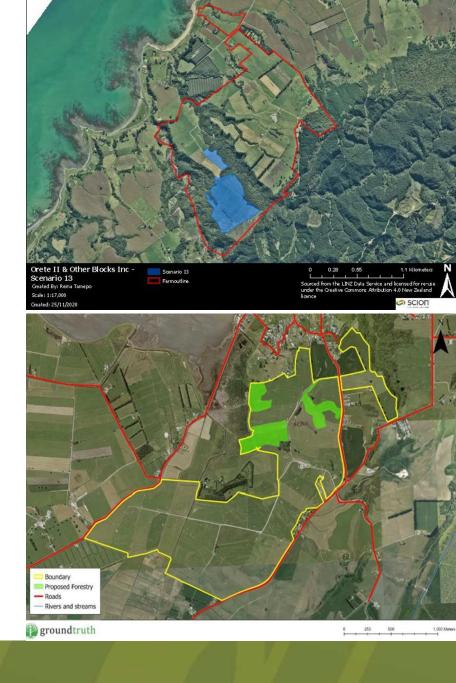
# Stage III: Understanding the carbon price levy on dairy and livestock farms

Table 12: Orete Scenario Impact on GHG Emissions and Farm Profitability

	Total property net CO <sub>2</sub> e (T/ha)	Total GHG % change from Base	% Change in pastoral methane from base	% Change in pastoral Nitrous Oxide from base	% Change in methane from base, including forestry	% Change in Nitrous Oxide from base, including	EBITDA (\$ effective ha/yr)	% change from Base model
Base model	8,4						\$1,056	
Reduce cow numbers 10% - no improvement in productivity	7.7	-8%	-8%	-9%	-8%	-9%	\$685	-35%
Reduce cow numbers 10% - improve productivity	7.9	-6%	-6%	-6%	-6%	-6%	\$1,409	33%
Reduce cow numbers 15% - improve productivity	7.5	-10%	-11%	-6%	-11%	-6%	\$1,461	38%
Reduce replacement rate	8.3	-1%	-1%	0%	-1%	0%	\$1,181	12%
No nitrogen fertiliser	7.8	-7%	-4%	-19%	-4%	-19%	\$1,005	-5%
No bought supplementary feed	7.6	-10%	-12%	-1%	-12%	-1%	\$837	-21%
No N fertiliser, No bought supplement	7.0	-17%	-16%	-20%	-16%	-20%	\$883	-16%
10% of farm in pines	5.6	-33%	-8%	-9%	-33%	-34%	\$981	-7%
10% of farm in pines, reduce SR 10%	5.1	-39%	-14%	-15%	-39%	-39%	\$1,296	23%
31% of farm in pines	-0.3	-103%	-25%	-28%	-103%	-103%	\$662	-37%
10% of farm in gold kiwifruit	7.7	-8%	-8%	-9%	-8%	-9%	\$1,658	57%
24ha pines, reduce SR16%, differential offset	4.1	-51%	-13%	-12%	-38%	-100%	\$737	-30%

Note: The "% change in pastoral methane/nitrous oxide" is the change in emission of the gasses from just the pastoral area, whereas the "% change including forestry" is the change in emissions where the forestry offset has been included.

Note the high increase in EBITDA with 10% and 15% reductions in cow numbers reflects the 'theoretical' increases in productivity modelled in Farmax (total GHG reductions of -6% and -10% respectively also modelled in Farmax)

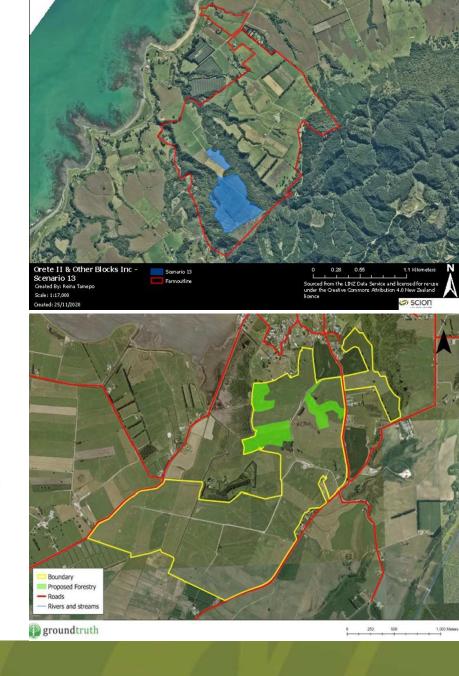


## Stage III: Understanding the carbon price levy on dairy and livestock farms – assessing options

<ul> <li>Investment into k</li> </ul>	civvif		diver	% Change in pastoral	% Change in methane	% Change in Nitrous Oxide	he	
eastern BoP (Ore	property	change	pastoral	Oxide	base, including forestry	base, including forestry	EBITDA (\$ effective ha/yr)	% change from Base model
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Reduce cow number 25 ntifying altern	ative	e foi	restry	, dev	relop	mer	1t1f0	38% 12%
No nitrogen fentiliser No bought supplied and deen ill country	S&B	farr	ns <sub>12</sub> /n	the the	King	Cou	ntry	-5% -21%
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### Our partners and the evolution of Takahuri Whenua 2014 - 2020

#### **Stage III Net Zero Targets**

#### **Stage II - Diversified Entities**

#### **Stage I: Network & Cases**

- 1. Oramahoe (18R2B2B2) Trust

  S&B Taitokerau
- 2. Pukehina M3 Trust

  Dairy Te Arawa
- 3. Rua te Moko Ltd (Partnership)

  Dairy Taranaki
- 4. Maroitiri Partnership

**S&B** Tairawhiti



- **5. Te Urunga B2 Incorporation** *Maniapoto*
- 6. Onuku Trust

  Te Arawa





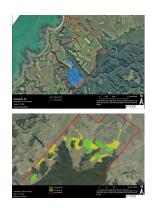
### 7. Te Aroha Aggregation Dairy Waikato

- 8. Pukepoto Trust

  S&B Maniapoto
- 9. Te Paiaka Trust

  S&B Te Arawa
- 10. Orete Incorporation

  Dairy Whanau a Apanui

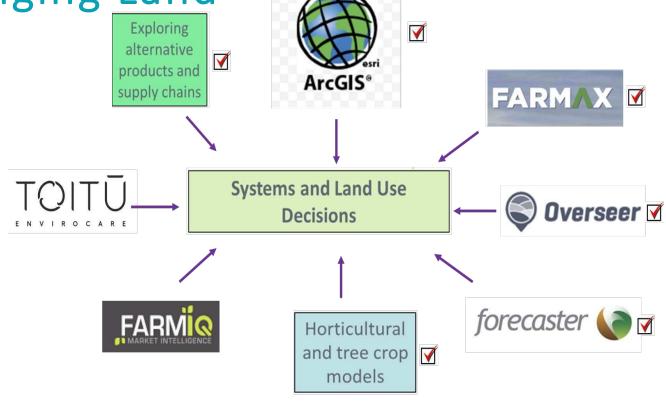


2014 - 2017 2018 - 2019 2019 - 2020

### Takahuri Whenua: The Changing Land

#### **10 POINT METHOD**

- Determine owner/farmer objectives (short and long term) and access copies of strategic, management and environmental plans where available;
- 2. Interview owner governance i.e. trustees, directors, committees of management to understand their preferences, priorities and level of interest in environmental mitigation options;
- 3. Access on farm data including farm maps where available;
- 4. Interview farm managers and consultants to gain information and data on livestock policies, farm inputs and expenses, needed to develop Overseer and Farmax files along with mitigation options;
- 5. Produce base line status quo description of the farm system including GHG profile
- Produce mitigation options including farm systems changes and land use changes
- 7. Produce status quo aerial map showing current land utilisation and potential land use changes
- 8. Present report to the governance and management team to discuss results and options
- 9. Provide background and context information on carbon policy and the science behind the mitigation options
- 10. Agree on mitigation options and produce final report with systems and land use changes showing the economic and environmental impacts; along with other social impacts of options including diversification to forestry or horticulture.

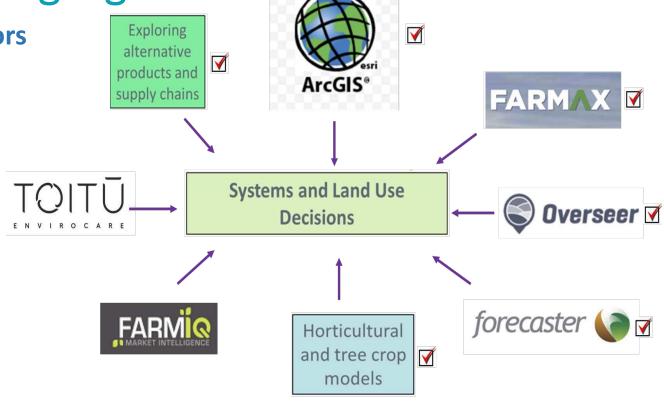


Currently included in Takahuri Whenua (NZAGRC)

### Takahuri Whenua: The Changing Land

- Meet with the owners, managers and advisors
- Copies of strategic, management and environmental plans where **Determine priorities and objectives**
- Collect/confirm property data and Identify land useichange optionsns;
  Access on farm data including farm maps where available;

- Model status quo system with baseline
- indicators status quo description of the farm system including
- Agree on land use change options
- Access data/info on options
  Present report to the governance and management team to discuss
- Reconfigure the base animal system
- Model alternatives and present in maps and the metrics / indicators oin tables versification to



Currently included in Takahuri Whenua (NZAGRC)

### Stage IV: 18 Farms - 2 Collectives and 1 Partnership

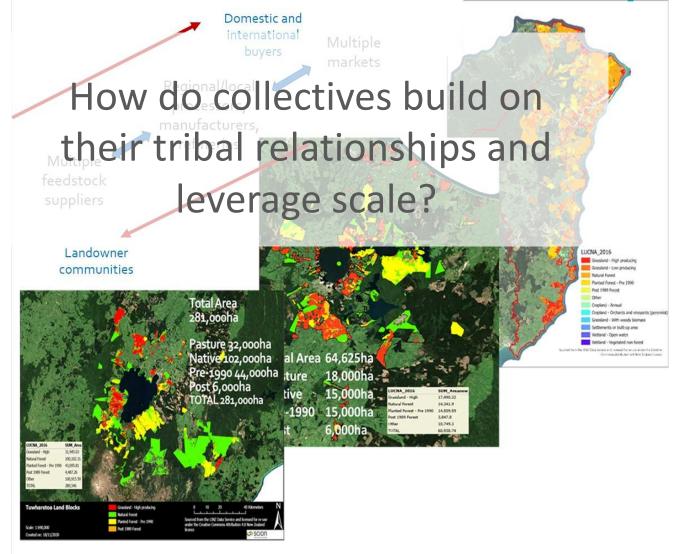
#### **Te Arawa Arataua Collective**

- Maraeroa Oturoa Trust
- Otukawa Trust
- Te Arawa Management Ltd
- -Tumunui Trust
- Waerenga Incorporation
- -Waipupumahana Trust

#### **Tuwharetoa Farm Collective**

- Rangiatea Trust
- Tuatahi Partnership (2 x farms)
- Taurewa Trust
- Waihi Pukawa
- Whakarawa Trust

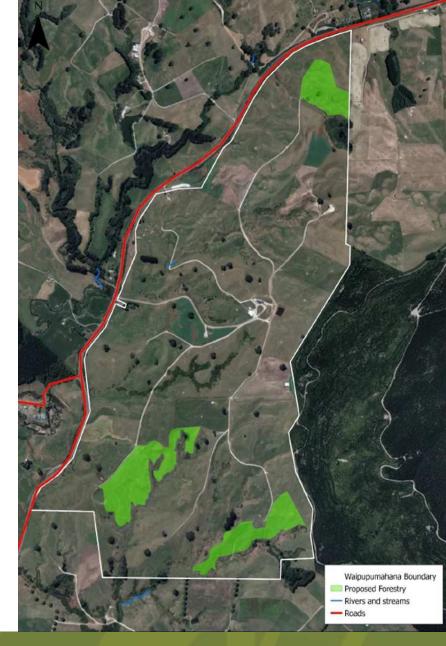
Whangara Farms (x 6 invidivaual farms)



## Carbon price levy on dairy and livestock farms (\$85T/CO<sub>2</sub>e)

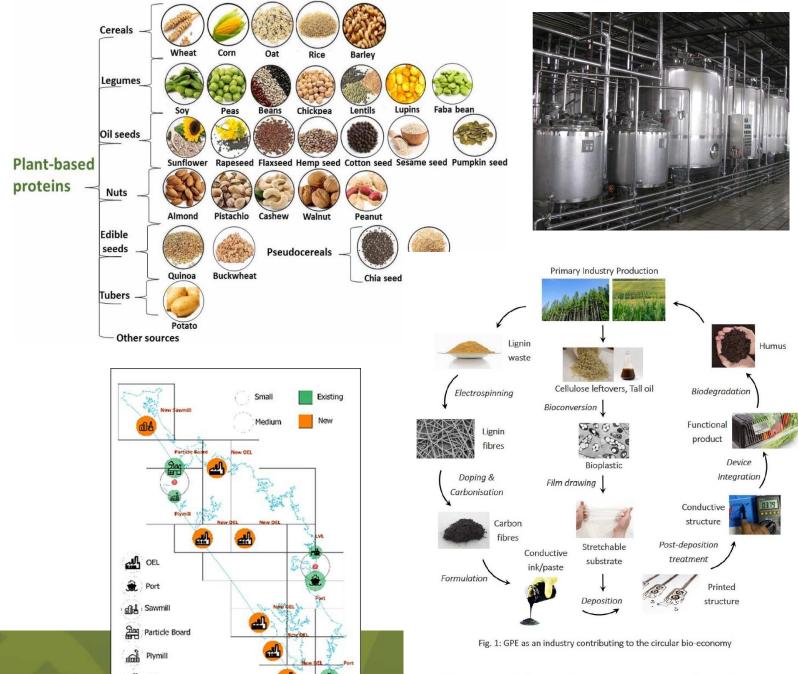
Table 3: Carbon Levy as a Proportion of EBITDA

Dairy	2025 Levy	2030 Levy	2025 levy as a proportion of EBITDA	2030 levy as a proportion of EBITDA
Farm 1	\$8,613	\$27,966	1%	4%
Farm 2	\$20,635	\$67,004	2%	5%
Farm 3	\$7,664	\$24,887	1%	3%
Farm 4	\$7,484	\$24,302	1%	5%
Farm 5	\$11,404	\$37,028	2%	6%
Sheep & Beef			Mean 1.4%	4.6%
Farm 1	\$35,212	\$114,336	6%	20%
Farm 2	\$35,682	\$115,862	13%	41%
Farm 3	\$50,168	\$162,900	5%	17%
Farm 4	\$56,554	\$183,635	2%	8%
Farm 5	\$22,242	\$72,220	4%	14%
			Mean 6%	20%



- Limited alternatives for farmers
- Lack of alternative processing infrastructure
- High risks for individual farmers

Farmers must psition themselves to participate in "net zero market" requirements



PHAs for Digitalization of packaging

How do we go beyond collectives and develop networks of farms?

Te Arawa Rohe = 64,625ha\*

- > 2,600 land blocks
- ~ 30% of land is in pasture
- ~ 110 entities >80ha (pasture)

20 entities control 60% of the land

\* Excludes treaty settlement land



